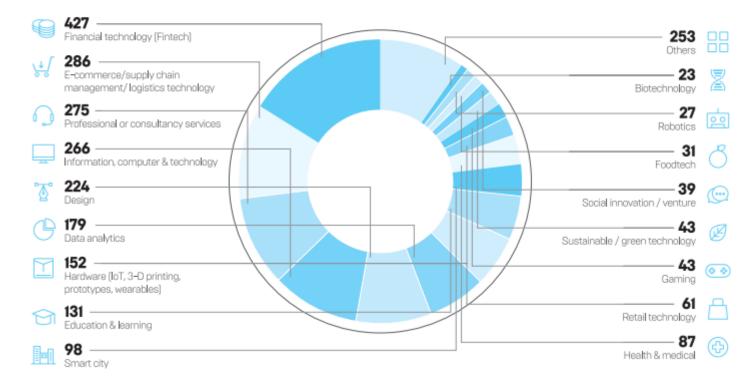


Fostering the Ecosystem for Innovation & Technology Eddie So, Ph.D. Sept 2019

Hong Kong: Asia's Most Dynamic Startup Ecosystem

STARTUPS ACROSS A WIDE RANGE OF INDUSTRIES

Hong Kong's appeal as a startup hub extends to a wide variety of industries. In 2018, fintech, e-commerce/supply chain management/logistics technology and professional/ consultancy services had the largest numbers of startups.



Source: Investhk

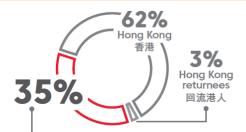
No. of Startups



No. of staff employed

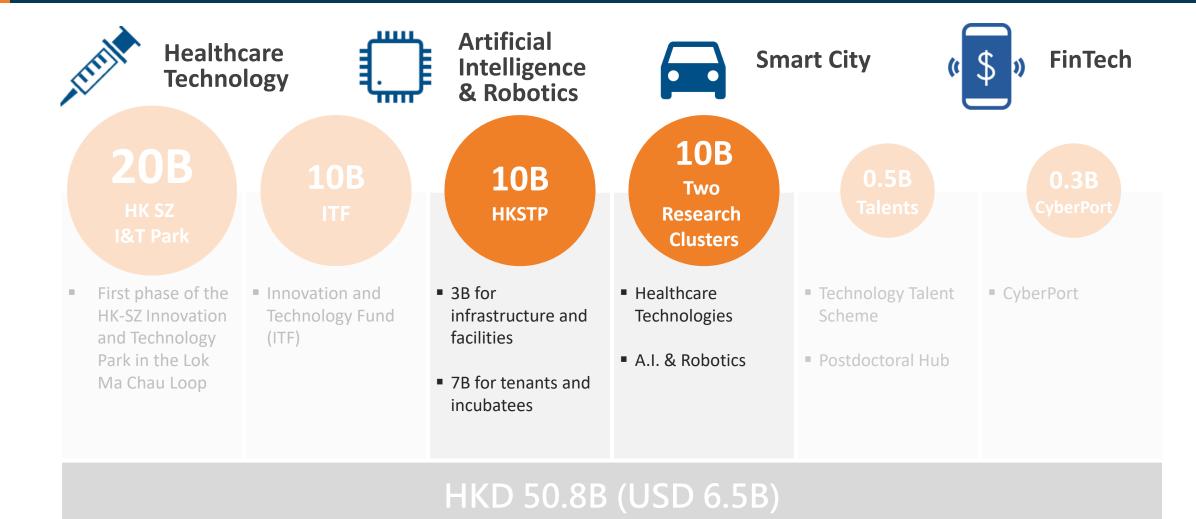


Origins of founders



UK, US, Mainland China and Australia, etc. 英國,美國,中國內地和澳洲等

《2018/2019 Government Budget》 Promote and Reinforce the Development of I&T



Hong Kong Science Park

Promoting integrated I&T development for Government, Industries, Academia and Researchers

HKSTP – International I&T Hub

Established in 2002

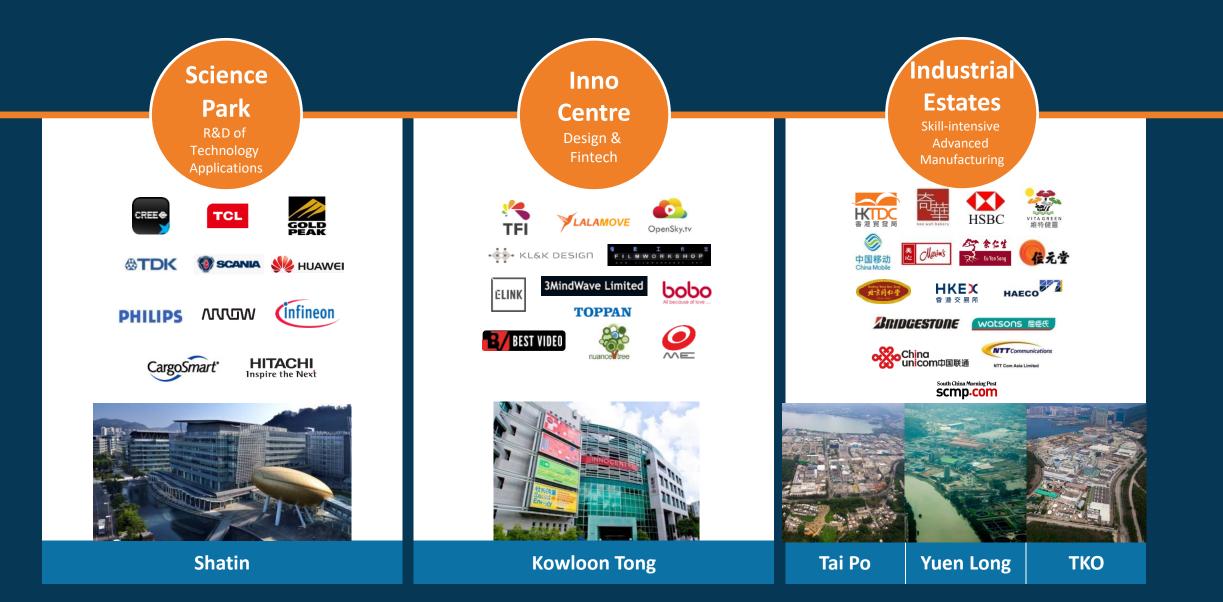
400,000 m² R&D Office Space 750 Tech Enterprises, ~13,000 Working Population

Park Companies from 24 countries & regions Leading Technology Incubator in HK with **350** start-ups International I&T Hub in GBA Science Park + InnoCentre + Industrial Estate Science Park R&D of Technology Applications

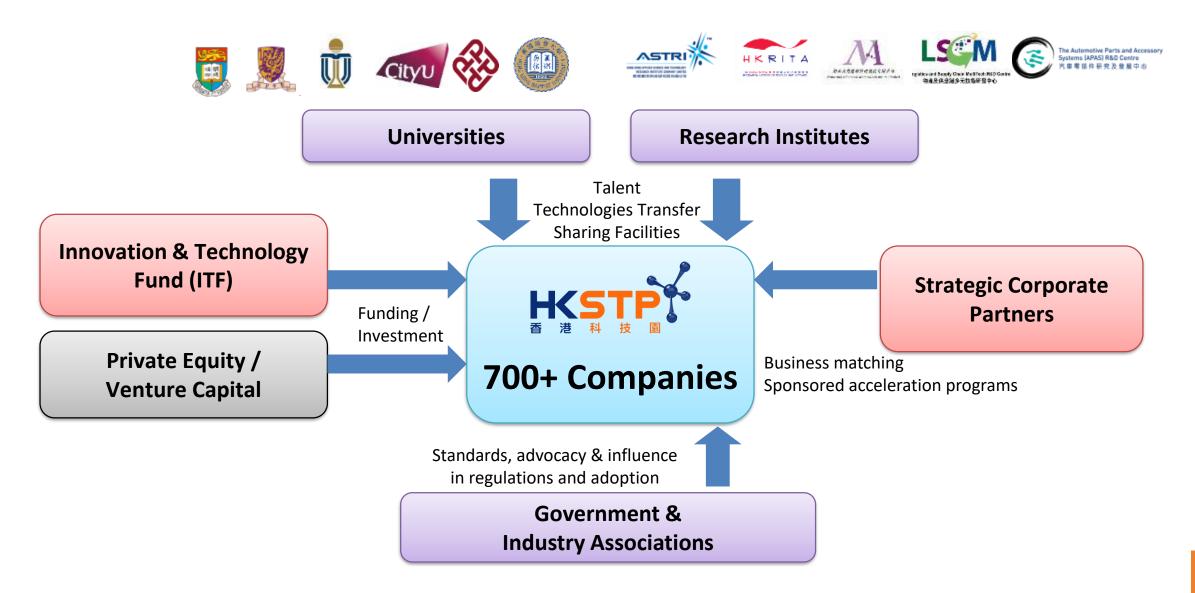
Development of HK's Innovation HKSTP Economy Inno Centre Design &

Fintech

Industrial Estates Skill-intensive Advanced Manufacturing



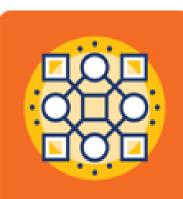
Connecting with Ecosystem Partners



HKSTP's Innovation & Technology Ecosystem

Technology Focus Areas

Supported by HKSTP's Technology Clusters



AI & Robotics



Smart City



HealthCare Technology



FinTech







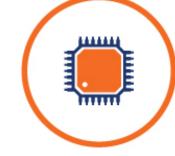
Biomedical Technology

Material & Precision Engineering

Green Technology



Information & Communication Technology (ICT)



Electronics

HKSTP supports technology companies in all stages



Idea

• Science and Technology Entrepreneur Programme (STEP): 1 year, HK\$100K grant for idea validation



Leading Enterprises Acceleration
 Programme (LEAP): scale up in
 regional and global markets
 Investment support team to help
 raise venture funding



 Customised incentive packages for globally leading technology companies to conduct R&D and grow in HKSTP
 Investment support team to help raise venture funding



Government R&D Financial Support



Talent Support

Startup

- Incu-App: 2-year incubation for technology application startups, up to HK\$860K
- Incu-Tech: 3-year incubation for deep tech startups, up to HK\$1.3M
- Incu-Bio: 4-year incubation for biotech startups, up to HK\$4M
- Global Acceleration Academy (GAA): develop solutions for enterprises
- iDM-Square Hardware Accelerator: shorten hardware development cycles • Investment support team to help raise venture funding



Business Development Support



STEP Science and Technology Entrepreneur Programme From idea to business reality

1. IDEA

Financial & Startup Support

2. EQUIP

Entrepreneurial Guidance

3. EXECUTE

Business Venture Preparation



GRANT HKD 100K for idea validation



TRAINING Training system mindset & skillset development



COACHING Dedicated account manager



COMMUNITY membership workspace at SP



TRANSCEND transitioning to HKSTP Incubation

1-year program with HKD 100K grant (USD 12.8K)

INCUBATION INCU-BIO

Objectives

Growth :

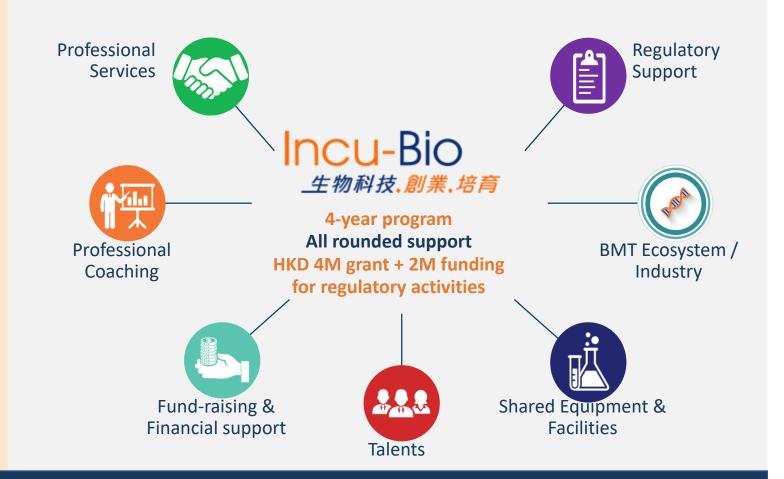
Offering 1-stop biomedical technology focused services to startups

Commercialization:

Assisting translation of research

Financial Sustainability :

Providing capital (subsidy, investment) to support startups through the "Valley of Death"



4-year program with HKD 6M total financial support (USD 769K)

HKSTP Infrastructure and Lab Support – Biomedical & Electronics



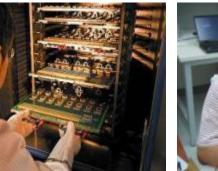








- IC Design Service (EDA Tools)
- Probe & Test Development Centre (PTDC)
- IC Failure Analysis Lab (ICFAL)
- Reliability Lab (RL)
- 3D SiP Lab
- Rapid Prototyping Lab







- Healthcare device hub
- Shared lab and equipment
- Bare-shell laboratory
- SME lab and office
- Bio Bank



Talent Support Schemes

Postdoctoral Hub

- "Postdoctoral Hub" Programme provides funding support for recruitment of post-doctoral talents in R&D
- HKSTP's incubatees and tenants eligible
- Max 2 talents at one time
- Each Talent :
- Max HK\$32K (USD 4.1K) X 36 months
- Max employer MPF allowance HK\$1.5K
 X 36 months



Researcher Programme

- "Researcher Programme" provides funding to recruit researchers to assist in R&D
- HKSTP's incubatees and tenants eligible
- Max 2 researchers at one time
- Each researcher :
- Bachelor's Degree:
 - Max HK\$18K (USD 2.3K) X 36 months
- Master's Degree: Max HK\$21K (USD 2.7K) X 36 months
- Max employer MPF allowance HK\$1.1K
 X 36 months



Technology Talent Admission Scheme

- Started on June 1st, 2018
- A fast-track work-visa programme for eligible technology companies and institutes to admit overseas and Mainland technology talents
- 1000 visas will be awarded
- Up to 100 applicants per company per year





Talent Support Schemes

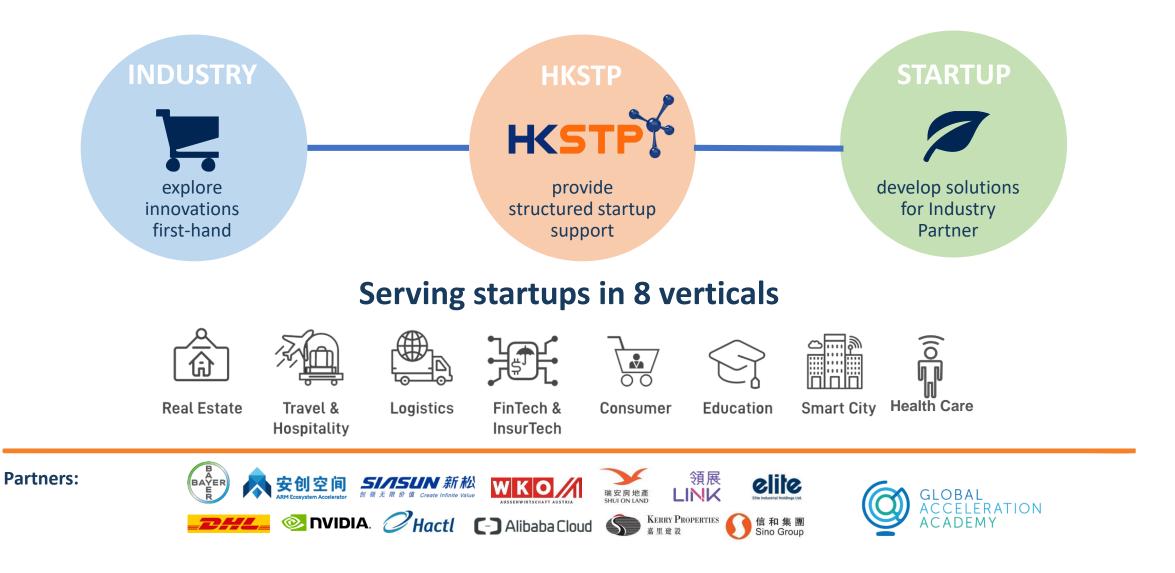
HKSTP Tenant Accommodation Support Scheme

- Providing accommodation subsidy to "overseas/mainland employees of HKSTP Tenant Companies" who work and reside in HK
- Target: Tenant companies with overseas/mainland employees admitted under the Technology Talent Admission Scheme (TechTAS)
- The maximum amount of the subsidy per talent is HK\$10K (US\$1.3K) a month for max. 12 months

Up to HK\$120,000 (US\$15K) per talent



GAA Global Acceleration Academy Connecting enterprises with start-ups



Go to Market – Industry Adoption Channels and Support







Provides matching platform for enterprises to adopt innovations by Park companies

Partnerships with **60** corporations: Airport Authority, CLP, Maxim's, Ocean Park, New World, HKT, Hutchison, MTR Facilitate collaboration between Park companies and industry associations

Partnerships with **20+** local associations

Provide test bed for Park companies to test or pilot new technologies





- Feasibility study
- Functional/ DFM
- Pilot to mass production
- Certification
- IP protection
- Manufacturing

Growing the Start-up Ecosystem

3 Major Incubation Programmes – Incu-App, Incu-Tech, Incu-Bio



Graduates 48



Still in Business



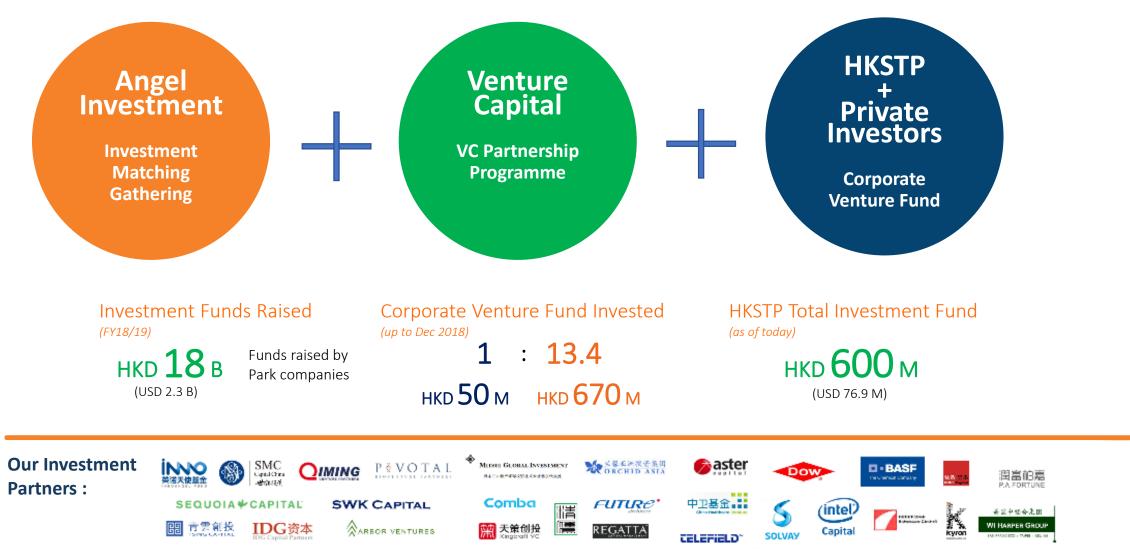
Completed IPOs

Investment Raised in FY18/19

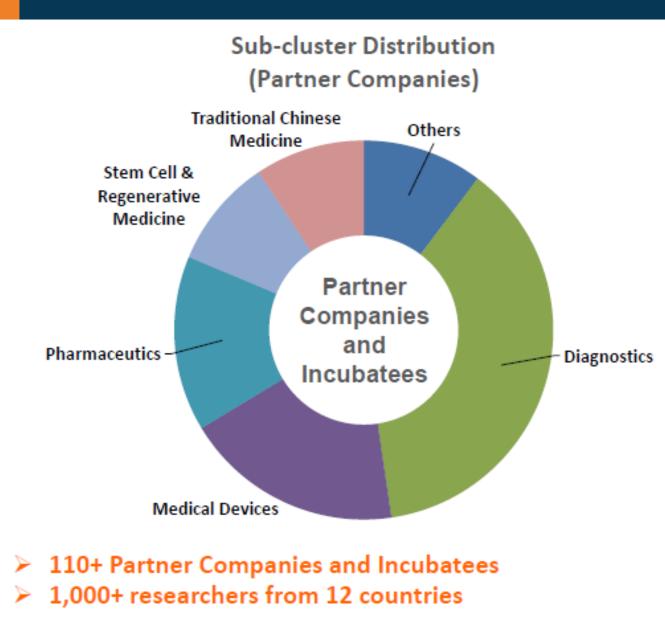


Total fund raised by Park companies

Investment Support Services



Biomedical Technology Cluster @HKSTP





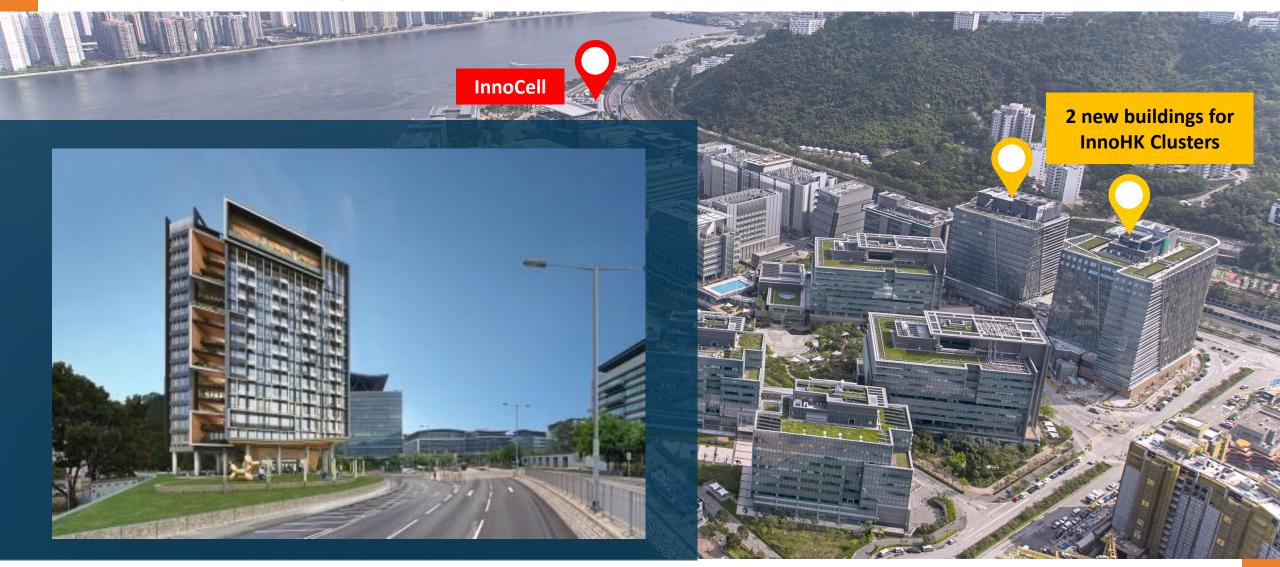
Our Incubatees





Innovate for a Better Future

Future Development @HKSTP



AIR@InnoHK and Health@InnoHK programs

- HK Government funds 10B HKD (1.3B USD) to attract and support global leading research institutes & universities setting up R&D centers in these two fields in HK
- HKSTP will physically host these R&D centers and provide support to researchers for translational research and commercialization

Attract world-class scholars

 Air@Inno and Health@Inno will attract world class scholars and their teams to HKSTP, your company can connect and recruit the best global research talents

Joint Collaboration

 Air@Inno and Health@Inno are open for joint research on cutting-edge topics, your company can work with global scholars through joint lab supported by HKSTP and the government



Translational Research Facilities



Expansion Plans Cater for Future Growth



Data Technology Hub (DT Hub)

Location:	TKC
Land Area:	0.54
GFA:	27,0
Development Cost:	HK
Year of Completion:	202
Estimate No. of I&T Related Staff:	~90
Estimate value-added for economy:	HK

TKO IE 0.54 Ha 27,000m² HK\$1.62B 2020 ~900 HK\$573M per year

Advanced Manufacturing Centre (AMC)

KSTPY

Location: Land Area: GFA: Development: Target Year of Completion: Estimate No. of I&T Related Staff: Estimate value-added for economy: TKO IE 2.71Ha 108,580m² HK\$6.63B 2022 ~2500 HKD927M per/year

Hong Kong-Shenzhen I&T Co-operation Zone



Hong Kong-Shenzhen I&T Co-operation Zone



